Tiffany Bourgeois

The Ohio State University (Columbus, USA)

Setting the Olympic Stage for Cultural Programming: An Examination of Exercises in Soft Power and Instances of Institutional Entrepreneurship during London 2012

DOI: 10.30819/cmse.8-1.01

ABSTRACT

This article argues the cultural programming of the Olympics is an exercise in soft power and it illuminates instances of institutional entrepreneurship using London 2012 as a case. Specifically, it reviews and critiques Joseph Nye's concept using explicit Olympic examples. The article highlights new organizational formats using work by Steve Maguire, Cynthia Hardy and Thomas Lawrence to examine the structure of the London Olympic Organizing Committee, creation of the opening ceremony, and the World Shake-speare Festival. Using case study methodology, it explores how the International Olympic Committee and local organizing committee engaged with institutional entrepreneurship during the London 2012 Olympics to create new structures for the organizing committee and implement the cultural programming to exercise soft power. Ultimately, the London Organising Committee of the Olympic and Paralympic Games' new, hybrid public-private structure functioned as a resource for the production and implementation of the Games because it impacted autonomy and accountability, which influenced the committee's ability to exercise soft power. This work emphasizes how institutional entrepreneurship activities occurs within large organizations like the International Olympic Committee highlights how institutions consistently change to reflect the needs of stakeholders, but the goals of the Olympic Games remain the same.

KEY WORDS

Soft power, institutional entrepreneurship, Olympics, London 2012, Arts Festival

Paper received: 3 August 2023 • Paper revised: 16 February 2024 • Paper accepted: 31 May 2024

Tiffany Bourgeois returns to the Department of Arts Administration, Education and Policy as an Assistant Professor of Arts Management. Bourgeois earned both her PhD in Arts Administration, Education and Policy and master's degree in Arts Policy and Administration at Ohio State University. Her scholarly work is grounded in cultural policy, cultural diplomacy, soft power, and large cultural events. Specifically, she examines the relationship between the cultural programming of sports mega-events, cultural organizations, cultural legacy and changes in perception.

Bourgeois' most recent publications can be found in *Place Branding and Public Diplomacy, Visual Inquiry: Learning and Teaching,* and *American Journal of Arts Management.*

Email: bourgeois.37@osu.edu

References

- Andranovich, G., & Burbank, M. J. (2011), Contextualizing Olympic Legacies, Urban Geography, 32(6): 823-844.
- Arning, C. (2013), Soft power, ideology and symbolic manipulation in Summer Olympic Games opening ceremonies: a semiotic analysis, Social Semiotics, 23(4): 523–544.
- Bachrach, P., & Baratz, M. S. (1963), Decisions and Nondecisions: An Analytical Framework, American Political Science Review, 57(3): 632– 642.
- Bakalov, I. (2020), Setting soft power in motion: towards a dynamic conceptual framework, European Journal of International Relations, 26(2): 495-517.
- Battilana, J., Leca, B., & Boxenbaum, E. (2009), How Actors Change Institutions: Towards a Theory of Institutional Entrepreneurship. Academy of Management Annals, 3(1): 65–107.
- Beaverstock, J. (1999), A roster of world cities, Cities Cities, 16(6): 445-458.
- Board, C.O. (2013), Reflections on the Cultural Olympiad and London 2012 Festival.
- Bourgeois, T. (2019), London 2012 Olympics: Exercises in Cultural Diplomacy, Place Branding and Public Diplomacy, 15: 98.
- Bourgeois, T. (2023), The Los Angeles 1984 Olympics: Using a Logic Model as a Tool to Understand Soft Power, Visual Inquiry: Learning and Teaching, 11: 33-51.
- Chapalet, J. (2021), The Governance of the Olympic System: From One to Many Stakeholders, Journal of Global Sport Management, 8(4): 783-800.
- Company, R.S. (2010), Survey results Teaching Shakespeare around the world.
- Cox, R. (1983), Gramsci, Hegemony and International Relations: An Essay in Method. Millennium, 12(2): 162-175.
- Creswell, J. W. (2007), Qualitative inquiry and research design: Choosing among five approaches, 2nd ed (pp. xvii, 395), Thousand Oaks: Sage.
- Cutler, A., O'Hanlon (2012), Tate/RSC Worlds Together Conference Handbook Red Stone.
- De Zoysa, R., Newman, O. (2002), Globalization, soft

- power and the challenge of Hollywood, Contemporary Politics, 8(3): 185-202.
- Dogan, M. (2004), Four hundred giant cities atop the world, ISSJ International Social Science Journal, 56(181): 347-360.
- Frankel, C. (1969), The "Cultural Contest", Proceedings of the Academy of Political Science, 29(3): 139-155.
- Friedmann, J. (1986), The World City Hypothesis, DECH Development and Change, 17(1): 69-83.
- Friedmann, J. (1982), World city formation: an agenda for research and action, IJUR International Journal of Urban and Regional Research, 6(3): 309-344.
- Friedman, M., Powell, K.E., Hutwagner, L., Graham, L. M., & Teague, W.G. (2001), Impact of changes in transportation and commuting behaviors during the 1996 Summer Olympic Games in Atlanta on air quality and childhood asthma, JAMA: the journal of the American Medical Association, 285(7): 897-905.
- Fruh, K., Archer, A., & Wojtowicz, J. (2022), Sportswashing: Complicity and corruption. Sport, Ethics and Philosophy, 17(1): 101–118.
- Ganji, S.K. (2023), The Rise of Sportswashing, Journal of Democracy, 34(2): 62-76.
- Garcia, B. (2008), One hundred years of cultural programming within the Olympic Games (1912–2012): Origins, evolution and projections, International Journal of Cultural Policy, 14(4): 361–376.
- Garcia, B. (2011), Sydney 2000, In J.R. Gold & M.M. G. Gold (Eds.), Olympic Cities: City Agendas, Planning, and World's Games, 1896-2016 (pp. 287-314), New York: Routledge.
- Glesne, C. (2006), Becoming qualitative researchers: an introduction, Boston: Pearson/Allyn & Bacon.
- Gomes, P., Librero-Cano, A. (2018), Evaluating three decades of the European Capital of Culture programme: A difference-in-differences approach, Journal of Cultural Economics, 42(1): 57–73.
- Gold, M. (2011), Athens 2004, In J.R. Gold & M.M.G. Gold (Eds.), Olympic Cities: City Agendas, Planning, and World's Games, 1896-2016 (2nd ed.,

- pp. 315-339), New York: Routledge.
- Goldsmith, B.E., Horiuchi, Y. (2012), In Search of Soft Power: Does Foreign Public Opinion Matter for US Foreign Policy? World Politics, 64(3): 555-585.
- Hamed, H., Apostolakis, A., Jaffry, S., & Kourgiantakis, M. (2019), An Analysis of Cultural Entrepreneurship in Abu Dhabi, United Arab Emirates, Cultural Management: Science and Education, 3(2): 95–110.
- Harvey, D. (1986), From Managerialism to Entrepreneurialism: The Transformation in Urban Governance in Late Capitalism, Geografiska Annaler: Series B, Human Geography, 71(1): 3-17.
- Knight, T., & Ruscoe, S. (2012), London 2012 Olympic & Paraolympic Games: The Official Commemorative Book, West Sussex: John Wiley and Sons.
- Lauermann, J. (2022), The declining appeal of megaevents in entrepreneurial cities: from Los Angeles 1984 to Los Angeles 2028, Environment and Planning C: Politics and Space, 40(6): 23996544211066100
- Layne, C. (2010), The Unbearable Lightness of Soft Power and Foreign Policy.
- MacAloon, J.J. (1984), Olympic Games and the Theory of Spectacle in Modern Societies, In J.J. MacAloon (Ed.), Rite, Drama, Fesstival, Spectacle: Rehearsals Toward a Thoery of Cultural Performance (pp. 241-280), Philadelphia: Institute for the Study of Human Issues, Inc.
- Magnay, J. (2012, 1/27 / 2012), London 2012 Olympics: Shakespeare theme to lead 'Isles of Wonder' Olympic opening ceremony, The Telegraph, available at: http://www.telegraph.co.uk/sport/olympics/9043917/London-2012-Olympics-Shakespeare-theme-to-lead-Isles-of-Wonder-Olympic-opening-ceremony.html (accessed 3 August 2023).
- Maguire, S., Hardy, C., & Lawrence, T.B. (2004), Institutional Entrepreneurship in Emerging Fields: HIV/AIDS Treatment Advocacy in Canada, Academy of Management Journal, 47(5): 657-679.
- Mattern, J. (2005), Why `Soft Power' Isn't So Soft: Representational Force and the Sociolinguistic Construction of Attraction in World Politics, Millennium - Journal of International Studies, 33(3): 583-612.
- Moragas Spa, M.D., Rivenburgh, N.K., & Larson, J.F.

- (1995), Television in the Olympics, London: J. Libbey.
- Morse, A. (2012), The London 2012 Olympic Games and Paralympic Games: Post-Games review. National Audit Office, available at: https://www.nao.org.uk/wpcontent/uploads/2012/12/1213794fr.pdf (accessed 3 August 2023).
- Nisbett, M. (2015), The Art of Attraction: Soft Power and the UK's Role in the World, CulturalTrends, 24(2): 183–185.
- Nye, J. (1990), Bound to Lead: The Changing Nature of American Power, Basic Books.
- Nye, J. (2004), Soft power: the means to success in world politics, New York: Public Affairs.
- Nye, J. (2008), Recovering American Leadership, Survival, 50(1): 55–68.
- Nye, J. (2010), Responding to my critics and concluding thoughts, In I. Parmar & M. Cox (Eds.), Soft Power and US Foreign Policy (pp. 215-227), New York: Routledge.
- Nye, J. (2021), Soft power: the evolution of a concept, Journal of Political Power, 14(1): 196-208.
- Olympic.org. (2013), Olympic.org., available at: http://www.olympic.org/ (accessed 21 October 2013).
- Preuss, H. (2007), The Conceptualisation and Measurement of Mega Sport Event Legacies, Journal of Sport & Tourism, 12(3-4): 207-228.
- Raco, M. (2014), Delivering Flagship Projects in an Era of Regulatory Capitalism: State-led Privatization and the London Olympics 2012, International Journal of Urban & Regional Research, 38(1): 176-197.
- Saldana, J. (2009), The Coding Manual for Qualitative Researchers, Thousand Oaks: Sage.
- Skey, M. (2023), Sportswashing: Media headline or analytic concept? International Review for the Sociology of Sport, 58(5): 749-764.
- Stake, R. (1995), The Arts of Case Study Research, Thousand Oaks: Sage.
- Strange, S. (2015), States and Markets, New York: Bloomsbury Publishing.
- Streets, D.G., Fu, J.S., Jang, C.J., Hao, J.M., He, K.B., Tang, X.Y., . . . Yu, C. (2007), Air quality during the 2008 Beijing Olympic Games. Atmospheric Environment, 41(3): 480-492.
- Vanwynsberghe, R., Surborg, B., & Wyly, E. (2013), When the Games Come to Town: Neoliberalism, Mega-Events and Social Inclusion in the Vancouver 2010 Winter Olympic Games, International

- Journal of Urban and Regional Research, 37(6): 2074-2093.
- Waltz, K. (2010), Theory of International Politics, Waveland Press.
- Winkler, S. (2020), Conceptual Politics in Practice: How Soft Power Changed the World, Stockholm Studies in International Relations, 3.
- World Shakespeare Festival (n.d.), available at: https://www.worldshakespearefestival.org.uk/a bout.html (accessed 30 March 2023).
- Yin, R. (2009), Case Study Research and Applications: Design Methods (4th ed.), Thousand Oaks: Sage.
- Yin, R. (2018), Case Study Research and Applications: Design Methods (6th ed.), Thousand Oaks: Sage.
- Yin, R.K. (2011), Qualitative research from start to finish, New York: Guilford Press.
- Zimbalist, A. (2022), The Economic Legacy of Rio 2016, 33.